



# Full-Time Analyst Programs

**“If you’re ready to embark on an adventure that will shape your future, challenge your limits, and position you at the forefront of the financial industry, then the Natixis two-year Program Analyst role is for you”.**

*The program aims to offer participants a full time Associate position upon its conclusion, contingent on performance.*

The **two-year analyst program** at Natixis is designed to provide recent graduates with a comprehensive and hands-on introduction to various aspects of the finance industry. The program is structured to offer a well-rounded experience, combining on-the-job training, **mentorship**, and **networking** opportunities. Participants will have the chance to work on real projects, learn from experienced professionals, and contribute to the organization’s success. We offer opportunities in the areas such as **Investment Banking, Trading, Sales & Financial Engineering** and **Support & Control** functions.

Throughout the program, Program Analysts will also receive regular feedback and performance evaluation to progress and identify areas for growth. This is one of our many commitments to support your continuous development and learning opportunities.

## Qualifications

This program targets candidates with a high level of academic achievement, who are interested in working within a rapidly changing and demanding, but ultimately rewarding environment. The ideal candidate should possess:

- **Financial analysis:** Proficiency in financial modeling, demonstrating capability for analysis and strategic thinking; working knowledge of credit risk, financial analysis and modeling is a plus
- **Adaptability:** Willingness to learn and adapt quickly to changes in the financial markets, industry dynamics, and company strategies
- **Industry Knowledge:** A basic knowledge of how the markets work and an understanding of important related fields (e.g., accounting, economics, corporate finance) is a plus
- **Communication skills:** Effective communication skills—both verbal & written
- **Problem solving:** Analytical mindset with the ability to identify issues, propose solutions, and make sound recommendations based on available data
- **Teamwork and Collaboration:** Ability to work effectively with others
- **Initiative:** Willingness and ability to succeed in an entrepreneurial, team-based environment
- **Educational qualifications:** Bachelor’s degree in finance, economics, business, or related field
- **High proficiency** in Microsoft Excel, Word, and PowerPoint



Natixis accepts applications from a wide array of universities. Successful candidates must have authorization to work in the U.S. indefinitely. To Apply: find us on LinkedIn

**We look forward to meeting you!**



The salary for this program is **\$100,000** (Front Office), or **\$95,000** (Support & Control) the first year. Natixis also offers a generous benefits package, and you may be eligible for a **discretionary incentive award** depending on Company and Individual performance.



The program lasts 2 years, starting in **July** and ending in **July 2 years later**

## Trading, Sales, Financial Engineering Program



As a Program Analyst in Global Markets, you'll find yourself at the forefront of **international markets**, navigating the intricate web of **global finance** with **precision** and **innovation**. Our Global Markets division focuses on trading and sales activities. In this position you will play a crucial role in supporting **trading activities market analysis** and **client interactions**.

**Placements** in Global Markets may include, but are not limited to, the following: Macro Chain, Credit Chain, GSF Chain, Commodities Chain, Equities Solutions Chain.



You will initially serve in a **sales, trading or structuring support** role but over time you will be expected to assume a full-time role – rotations between desk possible



The requisite for the position will be successful completion of **SIE** prior to start the program. Training provided for the **Series 63** and **7 securities** license examinations.

## Banking Pool Analyst Program



The Banking Program provides support for the **origination** and **structuring** activities of the bank's **investment banking, Coverage, Syndication**, as well as **Latam Platform**. The Banking Pool Analyst is to assist in all aspects of the life cycle of a transaction from the development of the initial pitch to the credit analysis for credit approval to the creation of the offering memorandum for the syndication of the transaction.

**Activities** include but are not limited to: **Investment Banking** (Debt Capital Markets, Leveraged Finance), **Financing** (Global Trade Finance, Aviation Finance, Real Estate & Hospitality, Infrastructure), **Coverage** Banking, **Portfolio Management** and **Latin America Platform**, headquartered in New York.



You will initially serve in the **Banking Pool** For the second year of the program, you will be dedicated to a Business Line



The requisite for the position will be successful completion of SIE prior to start the program. Training provided for the **Series 63** and **Series 79 securities license** examinations.

## Support & Control Functions Analyst Program



The Program Analyst interested in our **Risk & Control field** (Risk and Compliance, or **Support functions** (Information Technology, Operations...)) will work specifically within those teams for their two-year Analyst Program.

**Support and Control functions** include but are not limited to: Information Technology, Compliance, Risks.