

## Natixis Appoints Andrew Taylor as Head of CMBS, Americas

**Appointment furthers the firm's growth and capabilities in the sector**

**New York, NY (April 9, 2019)** – Natixis announced today the appointment of Andrew Taylor as Managing Director and Head of CMBS, Americas. Based in New York, he will report to Jerry Tang, Global Head of Real Estate & Hospitality Distribution, and will be responsible for managing Natixis' Commercial Mortgage Backed Securities (CMBS) activity and CMBS loan pipeline, securitization processes and new loan pricing. Andrew's appointment furthers the firm's commitment to expansion in the US real estate market.

"Andrew is a valuable addition to the Real Estate & Hospitality platform," said Jerry Tang, Global Head of Real Estate & Hospitality Distribution, "He brings a wealth of experience and know-how to our already seasoned team and will play a key role in helping further shape our client strategy."

Andrew joins Natixis with over 20 years of experience in Commercial Mortgage Backed Securities trading, having served as Managing Director and CMBS Desk Head at JP Morgan Securities since 2012. Previously, Andrew held mortgage securities sales positions with Citicorp Securities in New York.

"I am thrilled to be joining the Natixis family and look forward to continuing to help drive growth and the development of customized, value-added solutions that our clients expect of us, said Andrew Taylor, Managing Director and Head of CMBS, Americas.

Andrew holds a Bachelor of Arts degree in Asian Studies from Hamilton College and an MBA in Finance from Columbia University Business School.

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### **About Natixis**

Natixis is a French multinational financial services firm specialized in asset & wealth management, corporate & investment banking, insurance and payments. A subsidiary of Groupe BPCE, the second-largest banking group in France through its two retail banking networks, Banque Populaire and Caisse d'Epargne, Natixis counts nearly 16,000 employees across 38 countries. Its clients include corporations, financial institutions, sovereign and supranational organizations, as well as the customers of Groupe BPCE's networks. Listed on the Paris stock exchange, Natixis has a solid financial base with a CET1 capital under Basel 3<sup>(1)</sup> of €11.8 billion, a Basel 3 CET1 Ratio<sup>(1)</sup> of 10.8 % and quality long-term ratings (Standard & Poor's: A+ / Moody's: A1 / Fitch Ratings: A+).

<sup>(1)</sup> Based on CRR-CRD4 rules as reported on June 26, 2013, including the Danish compromise - without phase-in .  
Figures as at 31 December 2018

**Press contact:**  
Meredith Zaritheny, Prosek Partners  
646.818.9251,  
[mzartheny@prosek.com](mailto:mzartheny@prosek.com)

[www.natixis.com](http://www.natixis.com)

