

NATIXIS SECURITIES AMERICAS LLC
(A Wholly Owned Subsidiary of
Natixis North America LLC)

STATEMENT OF FINANCIAL CONDITION
AS OF JUNE 30, 2018

(UNAUDITED)

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Natixis Securities Americas LLC
Statement of Financial Condition (Unaudited)
June 30, 2018
(In Thousands of U.S. dollars)

Assets

Cash	\$	306,112
Securities borrowed		20,849,416
Securities received as collateral		4,593,706
Securities purchased under agreements to resell		511,314
Securities owned, at fair value (including pledged of \$2,717)		68,488
Due from clearing corporations and other		724,479
Accrued interest receivable		14,479
Other assets		19,676
Total assets	\$	27,087,670

Liabilities and Member's Equity

Liabilities

Securities loaned	\$	17,857,488
Obligation to return securities received as collateral		4,593,706
Securities sold under agreements to repurchase		3,010,251
Securities sold, not yet purchased, at fair value		16,370
Borrowing from affiliates, net		517,386
Due to affiliates		56,048
Due to clearing corporations and other		5,580
Accrued interest payable		31,507
Deferred taxes, net		765
Other liabilities		4,117
Total liabilities	\$	26,093,219

Liabilities subordinated to claims of general creditors	150,000
Commitments and contingent liabilities (see Note 11)	
Total member's equity	844,451
Total liabilities and member's equity	\$ 27,087,670

Natixis Securities Americas LLC

Notes to the Statement of Financial Condition (Unaudited)

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1. Business and Organization

Natixis Securities Americas LLC (the “Company”) is a single member limited liability company organized in Delaware and a wholly-owned subsidiary of Natixis North America LLC (“NNA”), its managing member. Prior to June 29, 2018, NNA was a wholly owned subsidiary of Natixis U.S. Holdings Inc. (“NUSHI”). NUSHI is an indirect wholly owned subsidiary of Natixis S.A. (“Natixis”), an entity organized in Paris, France. Natixis is a majority owned subsidiary of Group BPCE.

As part of an internal reorganization of Natixis’ combined U.S. operations effective June 29, 2018, NUSHI transferred its 100% ownership interest in NNA to Natixis. In connection with the reorganization, NNA made an election to be treated as a “corporation” for U.S. tax purposes. This reorganization did not have a material effect on the business or operations of the Company.

The Company engages in several classes of services, including principal and agency transactions in debt and equity securities and investment banking businesses. The Company also participates in private placement and advisory activities and engages in proprietary securities financing transactions, which are collateralized by U.S. government securities, agency securities, and equity securities.

The Company is a registered broker-dealer with the Securities and Exchange Commission (“SEC”) and the Financial Industry Regulatory Authority (“FINRA”).

2. Summary of Significant Accounting Policies

Basis of financial information

The statement of financial condition has been prepared in accordance with accounting principles generally accepted in the United States of America (“GAAP”) and are stated in U.S. dollars.

Use of estimates

The preparation of the statement of financial condition in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the statement of financial condition. Actual results could differ from those estimates. Significant estimates generally include the fair value of securities owned, securities sold, not yet purchased and taxes.

Cash

Cash represents deposits with financial institutions which may, at times, exceed federal insurance limits.

Securities segregated for regulatory purposes

The Company maintains securities in segregated reserve accounts for the exclusive benefit of its customers pursuant to Customer Protection Rule 15c3-3 of the Securities and Exchange Act of 1934. At June 30, 2018, the Company had no segregated cash, and \$15.1 million in segregated securities associated with securities purchased under agreement to resell within the statement of financial condition.

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Securities financing transactions

Securities borrowed and securities loaned

Securities borrowed and securities loaned are matched book transactions that are recorded based upon the amount of cash collateral advanced or received in connection with the transactions and are accounted for as collateralized financing transactions. Securities borrowed transactions require the Company to deposit cash with the lender. With respect to securities loaned, the Company receives collateral in the form of cash. The Company monitors the market value of securities borrowed and loaned, with additional collateral obtained or excess collateral returned, as applicable. Securities borrowed and securities loaned are carried at contract value, plus accrued interest.

Securities received as collateral and obligation to return securities received as collateral

The Company also receives securities as collateral in connection with certain securities for securities transactions in which the Company is the lender of securities. The Company reports the fair value of these securities and the related obligation to return the collateral in accordance with Accounting Standards Codification (“ASC”) Topic 860, *Transfers and Servicing* issued by the Financial Accounting Standards Board (“FASB”).

Securities sold under agreements to repurchase and securities purchased under agreements to resell

Securities sold under agreements to repurchase and securities purchased under agreements to resell are recorded as collateralized financing transactions and are carried at the contract value, plus accrued interest, as specified in the respective agreements. It is the policy of the Company to obtain possession of collateral with a market value equal to or in excess of the principal amount loaned under the resale agreements. On a daily basis, the Company manages its risk by calculating the market value of each participant’s positions and comparing it to the contract amounts with any difference settled by counterparty.

Securities owned and securities sold, not yet purchased, at fair value

Securities owned and securities sold, not yet purchased, at fair value consist primarily of equity securities, U.S. government securities, collateralized loan obligations and corporate securities, carried at fair value. Securities sold, but not yet purchased, at fair value represent obligations of the Company to deliver specified securities, thereby creating a liability to purchase those securities at current market prices.

Fair value is generally based on quoted market prices, dealer quotations or internally developed models. Additional information regarding securities owned and securities sold, not yet purchased, at fair value is provided within Note 6.

Fair value of financial instruments

ASC Topic 820, *Fair Value Measurements and Disclosures*, defines fair value, establishes a framework for measuring fair value and requires enhanced disclosures about fair value measurements.

ASC Topic 820 defines fair value as “the price that would be received to sell an asset and paid to transfer a liability in an ordinary transaction between market participants at the measurement date.” A fair value measurement assumes that the transaction to sell the asset or transfer the liability occurs in the principal market for the asset or liability or, in the absence of a principal market, the most advantageous market.

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Financial instrument assets and liabilities carried at fair value have been classified and disclosed in one of the following three categories:

- *Level 1.* Quoted market prices in active markets for identical assets or liabilities.
- *Level 2.* Observable market based inputs or unobservable inputs that are derived from or corroborated by market data.
- *Level 3.* Unobservable inputs that are not corroborated by market data.

Certain complex financial instruments and other investments have significant data inputs that cannot be validated by reference to readily observable data. These instruments are typically illiquid, long dated or unique in nature and therefore require judgment by the Company.

Due from/to clearing corporations and other

Due from represents receivables from clearing organizations and includes deposits with clearing organizations, amounts receivable for securities not delivered by the Company to a purchaser by the settlement date (fails to deliver) and receivables arising from unsettled regular way trades.

Due to represents amounts payable for securities not received by the Company from a seller by the settlement date (fails to receive).

Income taxes

Deferred income taxes are computed for the differences between the financial reporting and tax bases of assets and liabilities that will result in taxable or deductible amounts in the future based on tax laws and rates applicable to the periods in which the differences are expected to reverse. Deferred tax assets are reduced by a valuation allowance when, in the opinion of management, it is more likely than not that some portion or the entire deferred tax asset will not be realized.

As a limited liability company, the Company is disregarded as an entity separate from its owner and sole member NNA. The Company's results of operations are included in the consolidated federal and combined state and local income tax returns filed by NUSHI through the effective reorganization date of June 29, 2018 and thereafter included in the consolidated federal and combined state and local income tax returns filed by NNA. The Company computes its current and deferred taxes as if it were a separate taxpayer. However, the Company uses the statutory tax rates applicable to the consolidated tax return when computing its current and deferred taxes. Net operating losses ("NOLs") are realized by the Company when NOLs are utilized by the consolidated group. Deferred and current tax benefits are credited to the Company to the extent such benefits can ultimately be utilized by members of the consolidated group regardless of whether such benefits could ultimately be realized on a standalone basis. In addition, the need for a valuation allowance is determined at the NNA level rather than on a standalone basis. Amounts receivable or payable with affiliates related to the Company's current tax provision are settled periodically through inter-company accounts.

The Company's policy is to evaluate uncertain tax positions based on the estimated likelihood that a tax position will be sustained upon examination. Unrecognized tax benefits are reassessed periodically to determine if a change is needed based on current information. Interest and penalties, to the extent it is deemed probable that they would be asserted, are accrued and included in the unrecognized tax benefits.

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3. Recently Issued Accounting Standards

Financial Instrument Accounting

In January 2016, the FASB issued ASU No. 2016-01, Financial Instruments - Overall (Subtopic 825-10): Recognition and Measurement of Financial Assets and Financial Liabilities.

The new standard amends certain aspects of accounting and disclosure requirements of financial instruments, including the requirement that equity investments with readily determinable fair values be measured at fair value with changes in fair value recognized in the results of operations. In addition, the amendments in this update require an entity to present separately in other comprehensive income the portion of the total change in the fair value of a liability resulting from a change in the instrument-specific credit risk when the entity has elected to measure the liability at fair value in accordance with the fair value option.

This standard was effective January 1, 2018. Based on materiality, the Company did not have to reclassify unrealized gains from available-for-sale equity securities previously recognized in the Other comprehensive income.

4. Offsetting Assets and Liabilities

The following table presents the gross and net securities financing activities and the related offsetting amounts permitted under ASC 210-20-45:

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As of June 30, 2018						
<i>In Thousands of US dollars</i>	Gross Amount of Recognized Assets	Gross Amount offset on the Statement of Financial Condition (1)	Net Amount of Assets Presented on the Statement of Financial Condition	<u>Gross amounts not offset</u>		
				Financial instruments	Cash collateral received	Net Amounts
Offsetting of financial assets:						
Securities borrowed	\$ 20,849,416	\$ -	\$ 20,849,416	\$ 20,847,615	\$ -	\$ 1,801
Securities purchased under agreements to resell	511,314	-	511,314	511,216	-	98

As of June 30, 2018						
<i>In Thousands of US dollars</i>	Gross Amount of Recognized Liabilities	Gross Amount offset on the Statement of Financial Condition (1)	Net Amount of Liabilities Presented on the Statement of Financial Condition	<u>Gross amounts not offset</u>		
				Financial instruments	Cash collateral pledged	Net Amounts
Offsetting of financial liabilities:						
Securities loaned	\$ 17,857,488	\$ -	\$ 17,857,488	\$ 17,800,985	\$ -	\$ 56,503
Securities sold under agreements to repurchase	3,010,251	-	3,010,251	2,998,784	-	11,467

(1) Includes financial instruments subject to enforceable master agreements that are permitted to be offset under ASC 210-20-45.

5. Collateralized Secured Borrowings

The following table presents information about the contractual maturity of repurchase agreements and securities lending transactions that are accounted for as secured borrowings:

As of June 30, 2018						
<i>In Thousands of US dollars</i>	Overnight and Continuous	Up to 30 Days	30 to 90 Days	Greater Than 90 Days	Total	
Repurchase agreements transactions:						
U.S. Treasury and agency securities	\$ 3,010,251	\$ -	\$ -	\$ -	\$ 3,010,251	
Securities lending transactions:						
Equity securities	10,395,908	4,240,513	923,895	2,297,171	17,857,488	

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6. Fair Value Measurement

The Company has categorized its financial instruments, based on the priority of the inputs to the valuation technique into a three-level fair value hierarchy. The fair value hierarchy gives the highest priority to quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). If the inputs used to measure the financial instruments fall within different levels of the hierarchy, the categorization is based on the lowest level input that is significant to the fair value measurement of the instrument. A review of fair value hierarchy classifications is conducted on an annual basis. Changes in the observability of valuation inputs may result in a reclassification for certain financial assets or liabilities.

Measurement on a Recurring Basis

The following table presents the Company's fair value hierarchy for those assets and liabilities measured at fair value on a recurring basis as of June 30, 2018:

	Fair Value Measurements on a Recurring Basis			
	as of June 30, 2018			
	(in thousands of U.S. dollars)			
	Level 1	Level 2	Level 3	Total
Assets:				
Securities received as collateral:	\$ -	\$ 4,593,706	\$ -	\$ 4,593,706
Securities owned, at fair value:				
Equity securities	-	622	5,470	6,092
U.S. government securities	-	2,698	-	2,698
Corporate securities	-	15,082	-	15,082
Collateralized loan obligation	-	44,617	-	44,617
Total Securities owned, at fair value	\$ -	\$ 63,019	\$ 5,470	\$ 68,488
Liabilities:				
Obligation to return securities received as collateral:	\$ -	\$ 4,593,706	\$ -	\$ 4,593,706
Securities sold, not yet purchased, at fair value:				
U.S. government securities	3,202	-	-	3,202
Corporate securities	-	10,159	-	10,159
Collateralized loan obligation	-	3,010	-	3,010
Total Securities sold, not yet purchased, at fair value	\$ 3,202	\$ 13,168	\$ -	\$ 16,370

- The fair value of U.S government securities is determined by using the closing price received from a third-party industry-standard pricing source.
- The fair value of Corporate securities is determined by an internal valuation process which compares the carrying price to the average price received from an external Price Provider or Dealer Quote.
- The fair value of Equity security classified as Level 3, which represents equity investment in a central clearing organization that is not traded in the public market, is based on an internal valuation model which takes the average of the market value of the shares issued by the clearing company.

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- The fair value of Collateralized loan obligation classified as Level 2, is determined by an internal valuation process which compares the carrying price to the price received from an external Price Provider or Dealer Quote.

There were no transfers between Level 1, Level 2, or Level 3 during the six months ended June 30, 2018.

The following is a reconciliation of the beginning and ending balances for assets measured at fair value on a recurring basis using significant unobservable inputs (level 3) during the six months ended June 30, 2018:

(in thousands
of U.S. dollars)

	<u>Dec. 31 2017</u>	<u>Net realized/ unrealized (losses) included in principal transactions</u>	<u>Purchase</u>	<u>30-Jun-18</u>
<i>Assets:</i>				
Securities owned, at fair value:				
Equity securities	5,630	\$ (160)	-	\$ 5,470
Total	<u>\$ 5,630</u>	<u>\$ (160)</u>	<u>\$ -</u>	<u>\$ 5,470</u>

Measurement Not on a Recurring Basis

The following table represents the carrying value and fair value of financial instruments that are not carried at fair value on the statement of financial condition. The carrying value of these predominately collateralized financial instruments approximates fair value due to their short-term nature and generally negligible credit risk. The table excludes the values of non-financial assets and liabilities. The company uses a standard discounted cash flow method to compute the fair value of the subordinated note due to its long-term maturity.

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Fair Value Measurements Not on a Recurring Basis					
as of June 30, 2018					
(in thousands of U.S. dollars)					
	Carrying				Total
	Value	Level 1	Level 2	Level 3	Estimated
					Fair
					Value
Assets:					
Cash	\$ 306,112	\$ 306,112	\$ -	\$ -	\$ 306,112
Securities borrowed	20,849,416	-	20,849,416	-	20,849,416
Securities purchased under agreements to resell	511,314	-	511,314	-	511,314
Due from clearing corporations and other	724,479	689,414	35,065	-	724,479
Liabilities:					
Securities loaned	\$ 17,857,488	\$ -	\$ 17,857,488	\$ -	\$ 17,857,488
Securities sold under agreements to repurchase	3,010,251	-	3,010,251	-	3,010,251
Borrowing from affiliates, net	517,386	-	517,386	-	517,386
Due to affiliates	56,048	-	56,048	-	56,048
Liabilities subordinated to claims of general creditors	150,000	-	153,900	-	153,900

7. Due from/to Clearing Corporations and Other

As of June 30, 2018, amounts due from/to clearing corporations and other consist of the following:

**(In thousands
of U.S. dollars)**

	Receivable	Payable
Deposits with clearing corporations	\$ 689,849	\$ -
Securities failed to deliver/receive	8,153	5,580
Unsettled trades	26,476	-
	<u>\$ 724,479</u>	<u>\$ 5,580</u>

8. Related Party Transactions

The Company regularly enters into dealer, clearing and financing transactions with Natixis. As part of the clearing service provided, the Company received \$304 million in deposits from Natixis included in borrowings from affiliates, net within the statement of financial condition.

The Company executed an agreement for a \$350 million uncommitted revolving subordinated loan facility from Natixis that matures on August 2, 2020. As of June 30, 2018, the Company did not have a balance due on the Natixis facility.

The Company entered into securities borrowed with Natixis of \$13.8 billion and securities loaned with Natixis London Branch and Natixis of \$4.3 billion and \$1 billion respectively. The Company entered into securities purchased under agreement to resell with Natixis of \$0.5 billion, Natixis Financial

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Products (“NFP”) of \$17.9 million. The Company entered into securities sold under agreements to repurchase with Natixis of \$3 billion and NFP of \$2.2M.

The Company declared a \$49.1 million dividend, and recorded such dividend to its managing member, NNA.

At June 30, 2018, the Company had an outstanding subordinated loan from its parent NNA, of \$150 million with a maturity of December 31, 2019, at an interest rate of 3-month LIBOR plus 182 basis points.

Effective June 30, 2017, the Company entered into a revolving loan agreement of \$500 million with Natixis Funding Corporation (“NFC”) that matures on June 30, 2019, at an interest rate of 0.25%.

The Company and Natixis entered into a guarantee agreement whereby all of the Company’s payment obligations arising from its equity financing, securities lending, and capital markets activities are fully guaranteed by Natixis.

The following table sets forth the Company’s related party assets and liabilities as of June 30, 2018:

(In Thousands of U.S. dollars)

Assets

Securities borrowed	13,826,504
Securities purchased under agreements to resell	499,455
Securities owned, at fair value	3,576
Accrued interest receivable	2,543
Total Assets	\$ 14,332,078

Liabilities

Securities loaned	\$ 5,262,884
Securities sold under agreements to repurchase	3,010,246
Securities sold, not yet purchased, at fair value	1,738
Borrowing from affiliates, net	517,386
Due to affiliates	56,048
Accrued interest payable	13,316
Total liabilities	\$ 8,861,617
Liabilities subordinated to claims of general creditors	150,000
Total liabilities and subordinated claims of general creditors	\$ 9,011,617

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9. Regulatory Requirements

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (Rule 15c3-1), which requires the maintenance of minimum net capital. The Company has elected to use the alternative method, permitted by the rule, which requires that the Company maintain minimum net capital, as defined, equal to the greater of \$1.5 million or 2% of aggregate debit balances arising from customer transactions, as defined. At June 30, 2018, the Company had net capital of approximately \$896 million, which was approximately \$895 million in excess of minimum net capital.

At June 30, 2018, the Company segregated Treasuries of \$15.1 million to a special reserve account for the exclusive benefit of customers to satisfy the computation for determination of Reserve Requirements for Brokers and Dealers (Rule 15c3-3).

The subordinated loan, as disclosed in Note 8, qualifies as equity capital for regulatory purposes and may only be repaid if the Company is in compliance with various terms of the SEC's Uniform Net Capital Rule.

10. Income Taxes

At June 30, 2018, the significant components of the Company's deferred tax assets and liabilities are set forth below (in thousands of U.S. dollars):

Deferred tax assets	
Accrued expenses	\$ 670
Gross deferred tax assets	<u>670</u>
Deferred tax liabilities	
Securities owned	<u>(1,435)</u>
Deferred taxes, net	<u>\$ (765)</u>

The Company has recorded a payable to NNA of \$7.2 million related to current taxes which is included in due to affiliates, net in the accompanying statement of financial condition.

The Company has not recorded a valuation allowance against the deferred tax assets as it is more likely than not that the NNA consolidated federal and combined state and local filing groups will have sufficient taxable income in future years to recognize the temporary differences when these items become deductible for tax purposes.

At June 30, 2018, the Company had no accrued interest or penalties related to unrecognized tax benefits in the statement of income or the statement of financial condition.

The Company's income tax returns are subject to examination by various governmental taxing authorities for all open years as prescribed by applicable statute. No waivers have been executed that would extend the period subject to examination beyond the period prescribed by statute other than the New York City 2013 tax return. As of June 30, 2018, the tax returns for the years ended December 31, 2014, 2015 and 2016 remain subject to potential examination by the Internal Revenue Service, Massachusetts, New York State and New York City, constituting the major taxing jurisdictions.

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The Company is currently under examination as part of the NUSHI group tax returns for 2013 and 2014 by New York City.

The Company does not have any unrecognized tax benefits, and does not expect the balance to change significantly during the six months subsequent to June 30, 2018.

11. Commitments and Contingencies

In the normal course of business, the Company may be named as a defendant in various lawsuits and may be involved in certain investigations and proceedings. It is the opinion of management, after consultation with counsel, that there are no matters pending against the Company that could have a material adverse effect on its statement of financial condition at June 30, 2018.

The Company is a member of various clearing organizations that trade and clear securities or options contracts, or both. Associated with these memberships, the Company may be required to pay a proportionate share of financial obligations of another member who may default on its obligations to the clearing organization. Although the rules governing its memberships vary, in general the Company's guarantee obligations would arise only if the clearing organization had previously exhausted its resources. In addition, any such obligation would be apportioned among the other non-defaulting members of the clearing organization. Any potential contingent liability under these membership agreements cannot be estimated. The Company has not recorded any contingent liability in the accompanying financial statements for these agreements and believes that any potential requirement to make payments under these agreements is remote.

12. Collateral Arrangements

The Company has received securities with a gross estimated fair value of approximately \$20.8 billion in connection with its securities financing activities as of June 30, 2018, which it can sell or re-pledge. Substantially all of these securities have been re-pledged to counterparties as of June 30, 2018.

The Company also receives securities as collateral in connection with certain securities for securities transactions in which the Company is the lender of securities and receives other securities as collateral. In instances where the Company can sell or re-pledge these securities received as collateral, it reports the fair value of these securities and the related obligation to return the securities received as collateral in the statement of financial condition. At June 30, 2018, approximately \$4.6 billion was reported as securities received as collateral and as obligation to return securities received as collateral in the accompanying statement of financial condition. Substantially all of these securities have been re-pledged to counterparties as of June 30, 2018.

Additionally, the Company engages in securities for securities transactions in which it is the borrower of securities and provides other securities as collateral. As no cash is provided under these types of transactions, the Company, as borrower, treats these as noncash transactions and does not recognize assets or liabilities in the statement of financial condition.

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13. Financial Instruments with Off-Balance Sheet Risk

The Company may at times sell financial instruments that it does not currently own and will therefore be obligated to purchase such financial instruments at a future date and will incur a loss if the fair value of the financial instruments increases subsequent to June 30, 2018.

The Company's securities financing activities require the Company to pledge securities when allowed as collateral in support of various secured financing transactions. In the event the counterparty is unable to meet its contractual obligation to return securities pledged as collateral, the Company may be exposed to the risk of acquiring the securities at prevailing market prices in order to satisfy its obligations. The Company controls this risk by monitoring the market value of securities pledged on a daily basis and by requiring adjustments of collateral levels in the event of excess market exposure. In addition, the Company establishes credit limits for such activities and monitors compliance.

The Company is engaged in various trading and brokerage activities primarily with counterparties in the financial services industry including securities brokers and dealers, banks, and other financial institutions. In the event counterparties do not fulfill their obligations, the Company may be exposed to credit risk. The risk of default depends on the creditworthiness of the counterparty or issuer of the instrument. The Company clears fixed income securities transactions through the Government Securities Division ("GSD") of the Fixed Income Clearing Corporation ("FICC") and clears non-fixed income securities through the National Securities Clearing Corporation ("NSCC") and the Options Clearing Corporation ("OCC"). These activities may expose the Company to risk in the event that the securities transaction counterparties, including the clearing broker/bank, other broker-dealers and depositories or banks, are unable to fulfill contractual obligations. It is the Company's policy to review, as necessary, the credit standing of each counterparty.

The Company, as a member of the OCC, collects margin collateral from an affiliate to meet the OCC margin collateral requirement related to the affiliate's option activities. Such activity may expose the Company to significant off-balance sheet risk in the event margin requirements are not sufficient to fully cover losses that the affiliate may incur. In the event the affiliate fails to satisfy its obligations, the Company may be required to purchase or sell financial instruments at prevailing market prices to fulfill the affiliate's obligations. The Company seeks to control the risks associated with its affiliate activities by requiring the affiliate to maintain margin collateral in compliance with various regulatory and internal guidelines. The Company monitors required margin levels daily and, pursuant to such guidelines, requires the affiliate to deposit additional collateral or to reduce positions when necessary.

14. Subsequent Events

The Company did not have any subsequent events requiring adjustment or disclosure in the statement of financial condition

The Company evaluates subsequent events through the date on which the statement of financial condition is issued.
