

Natixis appoints Douglas Lenart as Head of Portfolio Management Americas, Corporate & Investment Banking

New York, January 8, 2019 – Natixis announces today the appointment of Douglas Lenart as Head of Portfolio Management, Americas in its Corporate & Investment Banking (CIB) business.

Douglas reports globally to Anne-Christine Champion, Global Head of Distribution and Portfolio Management, CIB and locally to Benjamin Sirgue, Head of Strategic Sectors & Distribution, Americas, CIB. He is responsible for the management of the Americas portfolio in the firm's Strategic Sectors, as well as Corporate, Leverage, and PE Secondaries, and will oversee the continued regional implementation of Natixis' global strategy of active management of its CIB loan portfolio.

Prior to joining Natixis, Douglas spent over 10 years at Société Générale, most recently as Managing Director – Scarce Resource Management. He previously held positions at Eidesis Capital, General Electric Capital Corporation and Prudential Securities. Douglas holds a B.A. in Economics from Dartmouth College and a M.B.A. from the Amos Tuck School of Business Administration, Dartmouth College.

“We are thrilled to welcome Douglas to an already proven PM team in the Americas to kick off the new year. His deep experience in credit portfolio management will allow him to effectively support our originate-to-distribute model and will be immediately beneficial to the firm,” said Anne-Christine Champion.

Benjamin Sirgue added: “We are excited for Douglas to get started with our team at Natixis, and I am confident he'll ensure that we maintain focus on risk management and anticipation, and will drive active management of our loan books supported by a digital platform to facilitate the co-lender programs of Natixis' global offices.”

About Natixis

Natixis is the international corporate and investment banking, asset management, insurance and financial services arm of Groupe BPCE, the 2nd-largest banking group in France with 31 million clients spread over two retail banking networks, Banque Populaire and Caisse d'Epargne.

With more than 21,000 employees, Natixis has a number of areas of expertise that are organized into four main business lines: Asset & Wealth Management, Corporate & Investment Banking, Insurance and Specialized Financial Services.

A global player, Natixis has its own client base of companies, financial institutions and institutional investors as well as the client base of individuals, professionals and small and medium-size businesses of Groupe BPCE's banking networks.

Listed on the Paris stock exchange, it has a solid financial base with a CET1 capital under Basel 3(1) of €12 billion, a Basel 3 CET1 Ratio (1) of 10.9 % and quality long-term ratings (Standard & Poor's: A+ / Moody's: A1 / Fitch Ratings: A+).

*(1)Based on CRR-CRD4 rules as reported on June 26, 2013, including the Danish compromise - without phase-in .
Figures as at September 30, 2018*



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